

Lexmark Partner News

Bimonthly Newsletter for Lexmark Business Partners



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Lexmark announces new color multifunction printer

The Lexmark X560n, designed to elevate office productivity for medium and large business customers, delivers high-quality, color printing at impressive speeds up to 31 pages per minute (ppm) in black and 20 ppm in color. Networking also comes standard, allowing medium-sized workgroups to share one device. It is priced at \$999.



For a product flash demo, [click here](#).
For an end-user product brochure, [click here](#).

Lexmark provides unique vertical MFPs

At Lexmark, we understand each customer is different and has special needs. With our customers in mind, we created vertical MFPs for the education, healthcare and legal industries. Each vertical MFP is based on a Lexmark X646e monochrome laser MFP, combining a customized e-Task touchscreen interface with unique industry workflow solutions.



For the Education Station product flash demo, [click here](#).
For the Clinical Assistant product flash demo, [click here](#).
For the Legal Partner product flash demo, [click here](#).

Lexmark launches new partner newsletter

We are pleased to launch the first edition of the *Lexmark Partner News*, a bimonthly e-mail newsletter created specifically for our partners. *Lexmark Partner News* will help you keep up to date on the latest information on Lexmark products, programs and support.

Did you know?

75% OF THE TOP BANKS,
RETAILERS AND
PHARMACIES
USE LEXMARK

In the Spotlight

Come see us at XChange!



Lexmark will be at the XChange Solution Provider event March 5th-8th in Los Angeles, CA. Learn about new revenue opportunities, products and technologies and network with your peers to share best practices.

Business Briefs

Lexmark Partner University to be held in March

Sign up for our 1.5 day training designed specifically for partners. Learn the latest about Lexmark products and technology, partner programs and how to sell Lexmark. For more information, contact your Lexmark sales rep.

Update Profiles in Partner Source

To ensure you and your co-workers continue to receive regular communication from Lexmark such as newsletters, promotions and product announcements, please update profiles in Lexmark Partner Source.

Learn more about vertical MFPs

Attend a webinar within the next couple of weeks to gain valuable information on Lexmark's vertical MFPs. [Click here](#) for dates, times and to sign up for a webinar.

Send us your feedback.

Contact us at lpn@lexmark.com for suggestions on Lexmark Partner News or to add additional subscribers